30.4 – Service Area Expansion (Rev. 123, Issued: 08-19-16, Effective: 08-19-16, Implementation: 08-19-16)

An MAO may only operate a SNP in its MA-PD approved service area. An MAO may seek to expand its SNP service area either (1) into its existing MA-PD service area, or (2) into a service area(s) where it does not currently operate. Please see table 5 below for application information pertaining to these two different scenarios.

Table 5: SNP SAE Scenarios

	Complete SNP SAE Application?	Complete MA-PD SAE Application?
 MAO seeks to expand its SNP service area into its existing MA-PD service area. 	Yes	No
2. MAO seeks to expand its SNP service area into a service area(s) where it does not currently operate.	Yes	Yes

The proposed SAE may not exceed the existing or pending service area for the MA contract. Please note that every D-SNP must have a SMAC for each state in which the D-SNP operates, and the CMS-approved service area must match the service area delineated in the SMAC. In addition, beginning for CY 2017, MAOs are not required to submit a new MOC when requesting an SAE for a SNP (see the January 14, 2016, HPMS memo "Changes to Special Needs Plan and Medicare-Medicaid Plan Model of Care Submissions and Updates in the Health Plan Management System").